



# HAMILTON ROBINSON CAPITAL PARTNERS

**Hamilton Robinson Capital Partners** founded in 1984, is a lower-middle market private equity firm with decades of hands-on experience making control investments in US-based commercial service, distribution and specialty industrial manufacturing businesses. The Stamford, CT firm has completed over \$1.3 billion in transactions supporting over 50 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices and individuals in the U.S. and Europe.

## COMPANY SIZE

- Revenues of \$15 - \$200 million
- EBITDA \$3 - \$15 million

## INVESTMENT SIZE

- \$5 - \$50 million of equity

## GEOGRAPHY

- Headquartered in US or Canada

## FOCUS AREAS

- B2B Commercial Services
- Specialty Niche Manufacturing
- Process Equipment and Engineered Systems
- Specialty Chemicals and Materials
- Engineered Components and Instrumentation
- Robotics, Material Handling & Factory Automation
- Value Added Industrial Distribution
- Technical, Testing and Measurement Equipment
- Environmental and Infrastructure Services
- Industrial IOT

## TRANSACTION TYPES

- Ownership Transition of Family Businesses
- Management Buyouts
- Majority Recapitalization or Full Sale
- Corporate Divestiture
- ESOP Replacement
- Growth Capital
- Joint-Ventures

## SOLUTIONS PROVIDED

- Liquidity for Estate Planning with Optional Re-investment
- Management Succession and Transition
- Development of Business Culture
- Lean Programs for Continuous Improvement & Waste Reduction
- Strategic Sourcing and Capital for Add-on Acquisitions
- Management Equity Incentive Programs

**Lane Carpenter**  
lgc@hrco.com  
203-658-8267

**Stephen Connor**  
sbc@hrco.com  
203-658-8258

**Carrie DiLauro**  
cld@hrco.com  
203-658-8252

**Adam Fitzner**  
arf@hrco.com  
203-658-8256

**Chris Lund**  
cel@hrco.com  
203-658-8254

**Petter Ostberg**  
apo@hrco.com  
203-658-8269

**Jim Parmelee**  
jpp@hrco.com  
203-658-8265

**Brandon Richter**  
bcr@hrco.com  
203-658-8255

For further information on our firm and investment interests, please visit our website or contact us directly:

**301 Tresser Boulevard  
Stamford, CT 06901**

**(203) 602-0011**

**www.hrco.com**



## CURRENT INVESTMENTS SEEKING ADD-ONS OF ANY SIZE



**GRAYMATTER**

### **GrayMatter LLC | Pittsburgh, PA**

A leader in operational and industrial technology, delivering data driven, process automation solutions to optimize operations for leading North American industrial companies

### **Unifiller Systems | British Columbia, Canada**

Designs and manufactures portioning depositors, food pumping, and cake decorating equipment used by bakeries, industrial food production facilities and foodservice providers worldwide

### **Inspire Automation | Plover, WI**

Designs and manufactures cutting edge graphics, advanced conveying and robotic material handling equipment for the corrugated and folding carton industries

### **Custom Engineered Wheels, Inc. | Warsaw, IN**

North America's largest manufacturer of custom engineered, non-pneumatic wheels for lawn and garden products and wheelchairs

### **Horizon Food Equipment, Inc. | Schenectady, NY**

A leading service provider and distributor of commercial and industrial food processing equipment

### **Sound Seal, Inc. | Agawam, MA**

Designer and manufacturer of acoustical and noise control solutions for industrial and architectural applications

### **W-Technology, Inc. | Houston, TX**

Designs and manufactures specialty connectors and components for the oil and gas drilling industry

## REPRESENTATIVE PAST INVESTMENTS

### **AGCO Corporation | GA**

Agricultural equipment

### **All Island Media Inc. | NY**

Marketing services

### **Applied Process Solutions Inc. | OK**

Oil and gas processing equipment

### **Black Clawson Converting Machinery, Inc. | NY**

Plastic extrusion and converting systems

### **Davis-Standard, LLC | CT**

Plastic extrusion and flexible packaging systems

### **Dexter Magnetic Technologies | IL**

Magnet assemblies for aerospace, medical and industrial applications

### **The Fitzpatrick Company | IL**

Particle processing equipment for pharmaceutical applications

### **GranQuartz | GA**

Distributor of stone cutting and grinding equipment

### **Magnatech International, Inc. | PA**

Braiding and winding systems for high pressure hoses

### **Maloney Industries Inc. | Canada**

Oil and gas production equipment

### **MEGTEC Systems, Inc. | WI**

Industrial and environmental air pollution control systems

### **Petresco International Inc. | TX**

Upstream energy equipment

### **Trillion Digital Communications | AL**

Broadband communication services

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